



The Month of September

It's that time of year again. The Federal government crunch, end of the year, what we call "Happy Fallout!". I know the facility teams, engineers, project managers and contracting have been busy getting all the job walks lined up, knowing there are more to come. We wish all the contractors, vendors and subcontractors well as they bid and compete for what looks like a lot of work. We know there are many new contracts being awarded



soon. Congrats to the incumbents and brand new contractors; it's an exciting time, best wishes! To make sure we are here for your needs please be sure to use the following contact information:

4Clicks Sales (719) 574-7721 - <u>sales@4Clicks.com</u> 4Clicks Support (719) 574-7724 - <u>support@4Clicks.com</u>

Our thoughts and prayers go out to all those affected by Hurricane Harvey. We find ways to be at our best when challenges like this occur. There are amazing stories of civilian's savings lives and making a huge difference in the rescue efforts. Far from over, the

citizens affected by this catastrophe will need help tearing down, cleaning up and rebuilding for years to come. Here are some great places that will put your donation to work directly with the people who need it:

- <u>Team Rubicon</u> unites veterans with first responders to deploy emergency response teams for disaster relief
- <u>Children's Hunger Fund</u> provides meals and water to families, both in disaster relief and year-round
- <u>Direct Relief</u> provides medicine and supplies worldwide and has already committed \$1m to Harvey relief, as well as setting up clinics to provide medical care
- <u>Samaritan's Purse</u> provides physical and spiritual aid to people who are victims of war, poverty, natural disasters, disease, and famine

I also wanted to share an organization that has been near and dear to my heart for years. The <u>Air Force Enlisted Village</u> (AFEV) is a nonprofit organization whose core mission is to provide a safe, secure home for surviving spouses of former retired, enlisted U.S. Airmen. This is a top-notch organization doing so much good! Lastly, let us forever remember all those affected on September 11, 2001 and to the men and women who continue to serve our great country here at home and far away, both on land and sea.

Michael Brown By an Estimator, For an Estimator™

Quote of the month

"What is the recipe for successful achievement? To my mind there are just four essential ingredients: Choose a career you love, give it the best there is in you, seize your opportunities, and be a member of the team. -Benjamin J. Fairless In This Issue:

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Welcome New 4Clicks Clients!

3T Federal Solutions A to Z Building AAEP Beth Rice Black River Plumbing and Heating and AC CDM Smith Construction Management Denali Construction Services GM Hill Engineering Heritage General

JS INT'L Kopacz Boyer Design Build Services Lunacon Construction Group MARTA Panacea Group Panhandle Steel Buildings PEMCO Contracting Procon Consulting QA Construction Services RL Milestone Management



S Chaves Construction S.T. Rhoades Construction SE Cherokee Construction Sierra Range Construction SJD&B USA Mechanical & Controls

Customer Spotlight

Luke Air Force Base – Glendale, Arizona



We are spotlighting the wonderful customers at Luke Air Force Base. We earned their business in 2004. This is the place that Michael Brown, our founder and CEO received his introduction to SABER while serving at Luke AFB in the 1980's.

Located in Glendale, Arizona, just west of Phoenix, Luke Air Force Base is home to the 56th Fighter Wing, the largest fighter wing in the Air Force and the only active-duty F-16 training wing. Each year, the base trains more than 280 active-duty, Guard and Reserve F-16 pilots

and more than 345 maintenance crew chiefs. The F-35 mission ramped up May 21st, 2015, when the first class began. Nearly every organization on base either directly or indirectly supports F-35 and F-16 Fighting Falcon operations.

Luke AFB takes pride in providing outstanding support for the more than 5,500 military and civilian employees on base, as well as approximately 6,700 family members and 65,000 military retirees who live in the Phoenix area. Luke has established an enviable training record throughout its extensive history. During World War II, it was the largest fighter training base in the Army Air Force, graduating more than 17,000 fighter pilots from advanced and operational courses.

HISTORY:

The base began its F-16 fighter pilot training program in February 1983 and has trained more than 16,900 Fighting Falcon pilots and 10,000 F-16 crew chiefs since that time. On 8 August 1940, the same day the Battle of Britain began, President Franklin D. Roosevelt directed the military to produce 12,000 pilots annually. In response to that order, the Army Air Corps conducted feasibility studies for the construction of eight new air fields. Phoenix City Manager Donald C. Scott announced on 13 February 1941 that the War Department had approved a site two miles north of the town of Litchfield Park, Arizona, for the construction of an advanced single engine flying training base. The site not only had almost year-round flying weather, but it also enjoyed proximity to vast stretches of Sonoran Desert that were ideal for bombing and gunnery practice. Two days later, Lt Col Ennis C. Whitehead arrived in the area to supervise construction of the base and to act as its first commander.

Ground was broken for Litchfield Park Air Base on 31 March 1941, and on 6 June 1941 the installation was renamed Luke Field for 2d Lt Frank Luke, Jr., a Phoenix native who was a World War I ace and the first aviator to be awarded the Medal of Honor. The first student pilot class began training the next day. During World War II, Luke Field produced 17,321 graduates from fighter training programs for the US and its allies. The base closed on 30 November 1946.

Luke was re-designated an air force base when it reopened on 1 February 1951 in response to a need for fighter aircraft generated by the Korean Conflict. The base was initially equipped with F-51 Mustang and F-84 Thunderjet aircraft. In 1957, Luke AFB joined the supersonic age when the North American F-100 Super Sabre was assigned to the base. That was followed in 1964 by foreign military sales programs in the F-104 Starfighter and the F-5A Freedom Fighter. The A-7D Corsair arrived in 1969, but was reassigned when USAF decided to make Luke AFB the Air Force's primary F-4 Phantom II training base. The first F-4 was assigned in 1971. The first of the "Superfighters," the F-15 Eagle, was assigned to the base in 1974 followed in 1982 by the second "Superfighter," the F-16 Fighting Falcon. Then the F-15E Strike Eagle arrived in 1988. Three years later, USAF's decision to make Luke AFB the service's primary F-16 training base led to the reassignment of the F-15 and four years later, in 1995, the F-15E was reassigned.

Prior to the reassignment of the F-15E, the real world political and military situation resulted in a perceived lessening of international tensions and resulted in a down-sizing of the nation's military. Senior Air Force leadership moved to ensure the most highly decorated units in USAF history remained part of the active force during the drawdown. That led to the reassignment of one of the most highly decorated units in USAF history,

the 56th Fighter Wing, from scheduled-to-close MacDill AFB, Florida, to Luke AFB on 1 April 1994. On 1 August 2012 and 27 June 2013, the Air Force announced that Luke AFB would be the F-35A Pilot Training Center for 72 aircraft and then for another 72, respectively, totaling 144 aircraft. On 10 March 2014, the first F-35A landed at Luke, starting the next period in the history of Luke Air Force Base. Since 1941, Luke has produced over 58,800 graduates from fighter training programs for the US and its allies and is truly: "Fighter Country."



Info courtesy of: Luke AFB

4Clicks Technical Support: Tips & How To

How Do I Hide the Contract Information on my Report?

The feature called **Hide Contract Details** allows you to suppress the contract name (and contract year) from your report header on the first page of your (standard estimate) report in e4Clicks.

- 1. Tag your estimate on the Estimate tab of the Update Project window.
- 2. Now click on the **Reports** button and choose **Print Estimates**.
- 3. On the Estimate Report Options window, look in the Options panel for the option called Hide Contract Details.
 - A. This optional feature is available for all reports listed in the **Estimate Reports** panel.
 - B. Mark the check box next to this feature to turn it on. This stays turned on until you turn it off. This feature is not only remembered per user but is it also remembered per report individually.
- 4. Click on the **OK** button on the **Estimate Report Options** window to run the report. On the front cover of the report (in the upper, right, corner) the name of the contract and the contract year information will be suppressed. You are finished!

e4Clicks Updates

Q3 CCI

Make sure you get your 3rd Quarter RSMeans data from Gordian[®] City Cost Index update. (If you're not signed up to get email notifications, you can sign up on our homepage on the bottom right.) The CCI is released (around the 15th) in the months of February, May, August, and November.

Information on the CCI update is released via an automatic email from MailChimp. If you don't see it in your Inbox, watch for it in your spam/junk folder.

eTakeoff

We want to first share our thoughts and prayers for the family of John Ritzenthaler, and the eTakeoff team. John passed away earlier this month. He was a giant in the industry and he will be deeply missed.

We also wanted to let our customers know that we are upgrading e4Clicks Professional that currently provides eTakeoff Pro features. It will now contain eTakeoff Advanced features. <u>See a comparison</u> of Pro vs Advanced features!

Users will be able to create and save measurements and annotations, display them in various colors, organize them in layers, list the measurements and easily transfer them to e4Clicks. Other features include overlays/revision compare, advanced project & drawing management and predefined measurement extensions. Updates will be processed when 2018 software deploys this January! For more information about eTakeoff, visit their site: <u>etakeoff.com</u>

Visit Us on Social Media! in 🖬 ڬ 🛗 8 🗖

Like us on Facebook. Follow us on Twitter! View our videos on YouTube and check out our company profile on Linked in and Google +. You will find all the latest information, news, training dates and testimonials. We are spreading the word about #4Clicks

Check Out Our New Website!



Our new website launched at the end of June and we are so happy to be able to give you more options to purchase software, data and training online!

If you are a current user, you can now purchase an additional seat of software, order a book, or register for a training class all at once!

Are you thinking about purchasing software for the first time? Browse your options, look at pricing (commercial vs GSA) and either order it online, or get a quote! Consider it a one-stop shop! Head over to our site: <u>4Clicks.com</u>

4Clicks Training News

Year End 2017!

Year-end is here! I remember those days; work, eat, sleep and repeat! Good luck!

Don't have time in September? We get it! Check out our schedule for October and November. You can sharpen your estimating skills, learn how to better use your cost data, and even take a quick look at eTakeoff – an industry leading visual estimating and QTO tool.

We have awesome training classes! See what our clients say <u>about us</u>. Anyone who has attended our training classes know they are FUN, and full of great information!

Last chance for 2017 **virtual training**, so be sure and check out our line-up. We not only have our <u>Getting</u> <u>Started</u> class, but we also have our <u>2-day Introductory Class and our 1-day Advanced Class</u>. 3-days of training, all virtual, from the comfort of your office or home. If you're looking for 2 days of a combo training, we have our <u>Hybrid Course</u>; one-day intro and one day advanced.

4Clicks can provide online **customized virtual training** for small groups or owners. Small group training allows two attendees to share one login connection for two or four-hour sessions. Owner training allows twenty attendees to share multiple connections for two or six-hour sessions. Get the specific custom training your team needs! These training sessions provide the detailed information your team needs to work efficiently. For a current schedule and registration, please visit: <u>4clicks.com/training</u>.

e4Clicks Project Estimating Introduction and Advanced **onsite training** delivers training at your location for up to twelve (12) students, including e4Clicks printed training guides. One, two, or, three-day sessions are available. Multiple instructors are available for larger groups. For additional information, please see our <u>Commercial Price List</u>. If you qualify, we also have GSA pricing.

Do you use templates for most for your new projects? Why not build them, tweak them, and re-use them on your next project? Build a project, use "!TEMPLATES" for the project name and description. Using the "!" allows your project to live at the top of your projects, easy to find! Organize your templates by division number followed by dash and the estimate name (09- Paint).

- 01- GC 01- Scaffolding 02- Existing Conditions 02- Demolition 03- Concrete Sidewalk 03- Pad 04- Masonry 04- Split Face 05- Metal Stairs 05- Welding 05- Mezzanine 05- Steel Trusses 05- Handrail 06- Framing 06- Wood Trusses 06- Trim 07- Insulation 07- Fire Proofing 08- Metal Doors 08- Wood Doors 08- Fixed Windows 08- Storefront Doors 09- Painting 09- Studs and Drywall 09- Flooring 09- Carpet Tile
- 09- VCT 09- Ceramic Tile 09- Suspended Ceiling 09- Stucco 09- SCIF 10- Signage 10- Restroom Accessories 10- Toilet Partitions 12- Cabinets/Tops 13- PEB 21- FS Wet 21- FS Dry 22- Plumbing 22- Sewer 22- Water 22- Rough 22- Finish 23- HVAC 23- Ducting 23- Split System 23- Package Unit 23- Chilled Water 26- Electrical 26- Branch Circuits 26- 100a Service
 - 26-400a Service

26- Grounding 26- Generator 26- Lightning Protection 27- Communication/Data 28- Fire Alarm 28- Fire Alarm Mass-notification 28- Intrusion Alarm 31- Earth Work 31- Trenching 31- Excavation 31- Hauling 32- Exterior Improvement 32- Slurry Seal 32- Base 32- Asphalt 32- Pavement Markings 32- Chain Link Fence 32- Landscaping 33- Horizontal Boring 33- Water Pipe 33- Storm Drain 33- Culverts 33- Gas Distribution 33- Electrical Dist 46- Oil Water Separator

2017 REMAINING TRAINING DATES		
e4Clicks Getting Started	Virtual	17 Oct
e4Clicks Hybrid Training Course	Virtual	18-19 Oct
e4Clicks Getting Started	Virtual	13 Nov
e4Clicks Introductory to Advanced Training – Day 1 Basics of e4Clicks and Estimating	Virtual	14 Nov
e4Clicks Introductory to Advanced Training – Day 2 Estimating Tools and Basics of eTakeoff	Virtual	15 Nov
e4Clicks Introductory to Advanced Training – Day 3 e4Clicks Advanced Tools	Virtual	16 Nov

Upcoming Training Dates

Contact us to discuss your specific needs and for more information on class syllabuses.



4Clicks is an Approved Education Provider through AACE International. In addition to having some fun and learning new skills, you can earn **Continuing Education (CE) Credits for your attendance** in most of our training courses. Classes can fill up quickly, so reserve your seat before we're sold out! <u>Register Now</u>. Happy Fallout!!

Industry Information

Center for JOC Excellence



As the designated non-profit association for Job Order Contracting, SABER, and related IDIQ contracting methods, Center for JOC Excellence provides best practices, education, JOC certification, resources, and networking for the collaborative Job Order Contracting project delivery method. Are you interested in certification? <u>Register to be on the waitlist</u> and they will contact you for the next certification!

CJE exists to help public entities access information and experience success using best practices. We invite our members and network of estimators and managers to join our collaborative efforts. CJE is partnered with Arizona State University, the Alliance for Construction Excellence, Leadership in Capital Projects, SAME, NASFA, IFMA, and many more great organizations to provide the best unbiased resources to enhance LEAN project delivery.

CJE is composed of professionals working together to create solid foundations for collective success. We invite the 4Clicks users to access research, best practices, discounts on educational seminars, and gain a competitive advantage through the **JOC Certificate** program and the professional designation program as a **Certified JOC Professional (CJP)**. Please visit our website <u>JOCexcellence.org</u> or our <u>certification page</u> for more information. To request a workshop session, webinar, or schedule a presenter, contact the nonprofit resource center's Director at 832-754-3044 to help you realize the attributes of a successful construction IDIQ program.

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Remember you can purchase your printed RSMeans data from Gordian[®] Cost Books directly from us.





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Partners in Education



4Clicks is pleased to support College and University students and professors with our cost estimating software. This is a no cost for software and a small fee for data. Sign up today!

Client Survey

We can't say it enough – our success is based on great clients and partners. <u>Please tell us</u> what we are doing right or what we are doing wrong, and send us information for our newsletter!

Pay Online

Pay your invoices for software and training online! We accept VISA or MasterCard. <u>Click here</u> to pay online.

Give Us a Review on Capterra!

Do you love our software features? Let others know by giving e4Clicks Project Estimator a review <u>here!</u>

Not Receiving CCI Updates?

If you're not signed up (or not sure):

- 1. Visit <u>4Clicks.com</u>.
- Scroll down to the very bottom and find the sign-up box in the right corner of the page (under Subscribe).
- Input your email address and click on the Add Your Email button to start the sign up.
- 4. On the next page, scroll down a bit and then fill out the contact information so we know how to reach you.
- To get the RSMeans CCI updates, you must be sure that you mark the Administrators check box under: Subscribe me to the Following Lists.
- Click Submit. You will receive an email asking you to verify that you do wish to sign up. Please make sure that you acknowledge that email.

After this process, watch your inbox for the next CCI update. Use the email that arrives to update the CCI database in your e4Clicks software. But please note, some people must watch their spam/junk email box since this is delivered by an automated email program.



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